Hosted Microsoft® Exchange Services

THE PROBLEM OVERVIEW

- *Large Capital Outlay* - In-house email hosting solutions require large initial capital outlay and dedicated staff to implement, maintain and upgrade

- *Extensive Maintenance* - In-house solutions require extensive maintenance to remain properly functioning with the appropriate amount of up-time

- *Complexity* - Enterprise-class solutions are too complex, too costly, and too risky to implement for small and medium sized businesses

- *Wireless Mobility* - Mobility is becoming a necessary business function but it isn't cost effective to have a dedicated solution for a small number of users on an in-house email solution

More and more, companies rely on email for their mission-critical communication. As the demand for and use of email increases, user expectations are also increasing. People expect rich, efficient and secure access to email, calendars, attachments, contacts, and more - regardless of location or type of device being used. Satisfying these requirements is beyond the scope of basic email systems so companies of all sizes are evaluating Enterprise-class solutions, only to discover that the technology is complex, the cost is high, and the risks are numerous. That is why more and more companies are turning to Perimeter for their messaging and collaboration needs.

A SINGLE COMPARISON - WHY HOSTING MAKES SENSE

IMPLEMENTATION REQUIREMENTS	PERIMETER SOLUTION	IN-HOUSE SOLUTION
64-bit Hardware	✓	Large initial capital outlay
Software Licensing	✓	Large initial capital outlay and yearly costs
Ongoing H/W and S/W upgrades	✓	Unpredictable annual expenses
Expert Workforce for day-to-day management	✓	Ongoing recruitment, training and retention costs
Redundant Data Centers	✓	Cost prohibitive for all but the largest enterprises
Ongoing Maintenance	✓	Diverts resources from strategic projects
Anti-Virus and Anti-Spam	✓	Adds cost and complexity to system
Data Backups	✓	Often deferred due to other priorities, introducing risk; requires off-site storage
On Demand Scalability	✓	Major effort with hard to predict cost
Mobility Services	✓	Major implementation, not cost effective for a handful of users
Compliance Tools and Security Services	✓	Complex technology; requires multiple vendors
SAS 70 Type II	✓	Must budget annually and divert resources to support the audit
24x7x365 Support by Exchange Engineers	✓	General pager-only support after hours

perimeter
eSecurity™

Complete. On Demand. Affordable.

THE PERIMETER SOLUTION

Our customers enjoy all the benefits and features of an enterprise-class system, without any of the risks of managing an in-house system. Our Security Experts manage the hardware, software, upgrade/patch management for Exchange and the adjacent services in our four fully-redundant data centers. You control your user mailboxes, permissions, storage allocations and service selections. Your email will be fast, reliable and secure, allowing you to focus on your core business instead of the email infrastructure needed to support it.

THE BENEFITS OF PERIMETER'S SOLUTION

Key Features	Benefits
Shared Calendar, Scheduling Features & Task Management	Easily manage your schedule and check co-worker availability to schedule meetings and events
Tiers of Service and Flexible Storage	Our tiered service and versatile storage models give you feature and budget flexibility by allowing you to subscribe to the right services for each person in your organization.
Wireless Mobile Access	Access your email, calendar, notes, company address book and Sharepoint files from your wireless hand-held device. We support Blackberry, Good Mobile Messaging and Active Sync.
Powerful Web Access	Outlook Web Access 2007 provides a rich email experience in any browser. Easily read email, check your calendar and review tasks
Easy Administration	Our web-based administration tool gives you control of your users, storage and service selection